

Buying Property Abroad

Linda Harrison Helps Match Clients with Properties

Looking for a second home in Paris and don't know how to get started? Not to worry, simply call leading Pacific Union GMAC Real Estate professional Linda Harrison, the Bay Area expert in luxury homes and investment properties throughout the world. She has made it her business to specialize in matching the right properties in Europe with her real estate collectors here at home.

"The key to successfully investing in property abroad is to fully understand every step of the process, from finding the ideal place that suits the specific needs of the buyer, to financing, renting it out and maintenance," explained Harrison, who has been a company top producer for the past decade and site on the boards of both the San Francisco and the California Associations of REALTORS®. "My priority is to educate, inform and serve my clients throughout the entire journey so they are able to make wise and knowledgeable investment decisions that become value assets to their financial profile."

Harrison does her homework and relies on a powerful network of international connections to offer clients the best options available in the foreign marketplace. To buy smart, she helps investors address these important questions:

1.1. What country best suits your alternative

getaway lifestyle – a country's infrastructure may affect how or if you purchase there.

2.2. What do you want from the property – will it be a holiday retreat, retirement home, permanent residence, rental property or a business, location.

3.3. What will the property offer – seasonal rentals, long holiday visits, weekend getaways, location to transportation, activities, city life, swimming pool, parking spaces.

4.4. What kind of property will meet your lifestyle and investment needs – a new home, a villa, an apartment, multi-unit building, buy to renovate, purchase in a new development or before the place has been built, and what size – how many rooms do you need.

Once these have been answered, Harrison and her Team get busy matchmaking. Harrison is the leader and expert facilitator of The Harrison Team, the hand-picked group of outstanding professionals who specialize in offering full-service luxury real estate services and investment strategies designed to complement client portfolios for the long term.

"In coming months, we will be offering several exciting new options to clients who are interested in purchasing sensational condos in exotic countries like Rio de Janeiro, Ipanema and Copacabana," said Harrison, who has the professional responsibility of going to these locations to see for herself. "The Harrison Team will assist clients in planning travel options and offering informational site tours."

For more about The Harrison Team and to see Harrison's current listings visit www.TheHarrison-Team.com. To reach her directly, call 415.345.3143 or email Linda@theharristeam.com.